

#### CONTACT

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- AnnArborDesign.com

#### SKILLS

- HubSpot Certified
- Lead Generation
- Marketing Automation
- KPI Dashboards & Reports
- Graphic & Web Design
- Targeted Marketing

#### **EDUCATION**

#### **University of Florida**

M.A. of Web Design and Online Communication

**University of Michigan** 

B.F.A. of Graphic Design

# LIBBY RAGETT

# END-TO-END MARKETING CAMPAIGN MANAGEMENT

Creative and data-driven initiatives proven to engage and convert.

### EXPERIENCE

#### MARKETING DIRECTOR / SE Healthcare

- Spearheaded full-scale company re-branding strategy and executed CRM implementation.
- Setup automation for lead nurturing, segmentation, and assignment.
- Developed comprehensive performance dashboards to offer holistic insights into marketing efforts.

## **CAMPAIGN OPS MANAGER / Sopheon**

- Owned all multi-channel, integrated campaigns, from strategy to execution growing the database by 33.8%.
- Oversaw CRM data integrity while implementing datadriven customer segmentation, and automated campaigns to drive conversions.

## **MARKETING MANAGER / Argent**

- Digitized and automated the printing workflow.
- Permeated two new verticals producing a 33.97% boost in revenue.

# **EMAIL MARKETING MANAGER / CharityUSA**

- Designed, coded, and analyzed metrics of up to ten daily email campaigns.
- Developed detailed customer personas to enhance targeted marketing strategies.